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## **APM Terminals Inaugurates Dubai Office**

### **- CEO Opens Office to Expand Regional Customer Activity**

**Dubai, United Arab Emirates** – APM Terminals CEO Kim Fejfer and company leaders visited Dubai to inaugurate the company’s new head office for its Africa, Middle East & Indian Subcontinent region and meet with business partners and customers.

At the inauguration ceremony, Kim Fejfer stated “The Africa, Middle East and Indian Subcontinent region is an important market that holds good growth potential for our customers in the years ahead. In line with our strategic plan, this new office places our team closer to markets, decision makers and government leaders”.

APM Terminals chose Dubai as its new regional headquarters based on its strategic location as a regional business hub with a major and well-connected airport. “We currently operate 13 terminals in the region with more in development and Dubai’s location allows us to stay in close contact with our customers, business partners to respond faster to market changes and opportunities. The city infrastructure and facilities support our regional growth goals as well”, added Charles Menkhorst, Vice President of APM Terminals’ Africa, Middle East & Indian Subcontinent region. The new office is located in the new Executive Heights Building at TECOM Site C in the Al Barsha community in Dubai, United Arab Emirates.

APM Terminals’ Dubai office provides leadership and management support for the company’s very diverse regional activities. The activities in 13 ports include services to container shipping lines, bulk, general cargo and cruise line operators. APM Terminals is also a provider of marine services and acts as a port authority. The service offerings include rail services, training centres with a.o. state-of-the-art crane simulators, and real estate leasing of offices and warehousing around the ports.

In Africa, APM Terminals is active in six ports on the west coast with one more currently being developed. The company’s commitment is to develop and operate port facilities that provide businesses with seamless direct access to world markets, as well opportunities to tranship cargo to and from ports that do not have adequate infrastructure for direct access.

In the Middle East, activities range from Aqaba in the Red Sea that serves the Jordanian market and also as a safe and efficient gateway for Iraq and other countries in the Levant. The Port of Salalah is a major transshipment hub that serves more than two billion consumers in the countries at the Indian Ocean Rim. The port also offers major facilities for bulk and general

cargo, and is a regular feature on the cruise lines' schedules. In the Arabian Gulf, the brand new Bahrain Gateway port combines container, bulk and general cargo services to the country with a strategic location that is 45% closer to markets in the upper-gulf than other transshipment ports in the region.

The company's activities at the Indian Subcontinent include Pipavav in the Northwestern state of Gujarat. Handling containers as well as bulk cargo, the port's own rail service also ensures the fastest connections to New Delhi and other cities in North India. Gateway Terminals India is located in Nhava Sheva, Mumbai, and with superior productivity the terminal has grown to be the largest in India, serving the commercial and financial hub of Mumbai. In Sri Lanka, APM Terminals is involved in South Asia Gateway Terminal (SAGT) in Colombo – Sri Lanka's largest container terminal, serving the local market and regional transshipment hub.

## **About APM Terminals Africa, Middle East & India Region**

APM Terminals is involved in a large and diverse portfolio of container terminals:

Africa: Abidjan, Ivory Coast; Tema, Ghana; Apapa (Lagos), Nigeria; Onne (Port Harcourt), Nigeria; Douala, Cameroon; Pointe Noire (under development), The Congo; Luanda, Angola

Middle East: Aqaba, Jordan; Khalifa Bin Salman Port/Bahrain Gateway, Bahrain; Salalah, Oman

Indian Subcontinent: Pipavav, India; Nhava Sheva, India; Colombo, Sri Lanka

The terminals in Bahrain, Salalah and Pipavav also offer large and dedicated facilities catering for the bulk and general cargo markets.

<http://www.apmterminals.com/africa-mideast-india>

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High resolution photos from the inauguration available from Sanjay Badam.

### **New office address and communications details:**

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**About APM Terminals**

APM Terminals operates a Global Terminal Network of 48 ports with 19,000 employees in 34 countries. The company provides port management and operations to over 60 liner shipping customers who serve the world's leading importers and exporters of containerized cargo.

With world headquarters in The Hague, The Netherlands, the company helps to meet the constantly changing needs of the international trade community through high productivity operations and port capacity in economically, environmentally and socially responsible ways.

Leveraging years of shipping experience and the strength of the A.P. Moller-Maersk Group, APM Terminals had over USD 3 billion in revenues in 2008 and invested USD 723 million in new ports and port projects, complementing 2007's investments of USD 850 million.

APM Terminals' goal is to become the port industry's leading operator.

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